



POSITION: President & CEO

REPORTS TO: Board of Directors

LOCATION: Denver, Colorado

Vision

Our community is healthier, happier, and stronger because nutritious food is valued as a key component of health and available to all who need it.

Mission

Project Angel Heart improves health and well-being for people with life-threatening illnesses by preparing and delivering medically tailored meals and promoting the power of food as medicine.

Values

Community – We believe our clients, volunteers, staff, donors and board members are Project Angel Heart. We commit to open and authentic communication to strengthen our community.

Compassion – We respect every person's dignity and boundaries.

Excellence – We produce high-quality services, programs and experiences. Our work is consistent, professional and based on best practices.

Inclusivity – We see ways to make our services, programs, staff and leadership accessible to and inclusive of many people, paths and views.

Stewardship – We invest our financial and human resources wisely and efficiently so that each dollar has maximum impact. We are stewards of our community's generosity, and we honor and trust in being accountable to the highest levels of integrity.

Sustainability – We use and promote practices that reduce or minimize harm to the environment.

What is Project Angel Heart?

Project Angel Heart was founded in 1991 to address a major challenge for Coloradans who are ill: getting the nutrition they need to get stronger, heal, and remain at home. Many are too sick to get to the grocery store or unable to cook for themselves. Others find they must choose between buying food or medication to make ends meet.



That's why Project Angel Heart prepares and delivers medically tailored meals for people living with life-threatening illnesses. Each week, professional chefs and a registered dietitian prepare thousands of delicious meals from scratch and tailor them to meet the medical and dietary needs of those who are ill.

Caring volunteers package and deliver each meal, free of charge, to neighbors living with cancer, HIV/AIDS, kidney/heart/lung disease, and other illnesses. In 2019, Project Angel Heart will prepare and deliver over 500,000 nutritious meals to more than 3,000 critically ill neighbors in Denver and Colorado Springs.

The results? Improved health and well-being for those in need. Project Angel Heart's meal recipients report better health, less stress, and more energy. They're better able to afford their health care and adhere to their prescribed health care regimen. And it's easier for them to live independently in their homes. Groundbreaking research also shows that many Project Angel Heart meal recipients have lower health care costs and hospital readmission rates. Project Angel Heart recently completed the groundbreaking study *Small Intervention, Big Impact: Health Care Cost Reductions Related to Medically Tailored Nutrition*. Using medical claims data from more than 700 Project Angel Heart clients and comparative control groups, the research proved the positive impact of receiving meals. For example, while receiving medically tailored meals, total monthly medical costs for people living with congestive heart failure decreased by 26 percent, an average cost savings of \$735 per month per person.

Most meals are delivered via Project Angel Heart's core program, a legacy program where philanthropic investments fund meals for Coloradans who are ill. In 2016, the organization started a unique new program, Meals for Care Transitions, where health care organizations contract with and then reimburse Project Angel Heart for providing meals for their patients and/or members. This program gives health care



providers and payers a way to support their patients' health with delicious, medically tailored meals both home-delivered and shipped outside of delivery boundaries. This allows Project Angel Heart the opportunity to provide food as medicine for more people in need.

Project Angel Heart has an annual operating budget of approximately 4.25 million dollars and a staff of 38. The organization's headquarters is in Denver, with a satellite office in Colorado Springs. Volunteers are critical to Project Angel Heart's success; they assist in the kitchen, deliver meals to clients, and help with office work and special events. In the organization's last fiscal year, over 9,100 volunteers contributed nearly 80,000 total hours and drove more than 82,000 miles in their own vehicles to deliver meals to Project Angel Heart clients.

For more information about Project Angel Heart, visit <http://www.projectangelheart.org>.

THE OPPORTUNITY



Improving health outcomes in Colorado's diverse communities will require time and a multi-faceted approach. Food is an essential piece of this puzzle and that is why Project Angel Heart focuses on "Food as Medicine." Through programs and thought leadership, Project Angel Heart has broadened its impact to build partnerships with health care providers, legislators and community leaders to keep food and nutrition at the forefront of discussions regarding policy and health outcomes.

Project Angel Heart's strategic plan includes the following five priorities:

- Deliver nutritious and delicious meals that are appropriate to the medical needs of Project Angel Heart clients.
- Seek to better understand how Project Angel Heart's program impacts quality of life and health outcomes for clients.
- Serve as a leading voice and influencer in promoting the power of food as medicine.
- Inspire meaningful and sustained engagement with stakeholders.
- Optimize available resources, partnerships and opportunities.

CANDIDATE PROFILE

Project Angel Heart seeks a dynamic leader who is passionate about the role of nutritious food in improving health outcomes and demonstrates compassion for individuals battling life-threatening illnesses. This individual has experience growing the impact of complex organizations and enjoys coaching boards, staff and volunteers to advance mission delivery. This self-motivated person demonstrates good judgement and instinct to know what opportunities to pursue and which to

decline. They will have demonstrated both strategic agility and the ability to execute plans to achieve quantified outcomes.

Responsibilities include:

- **Leadership.** Provides leadership and vision to the Board, staff, volunteers and other constituents in achieving the organization's vision, mission, values and goals. This individual is approachable and authentically engages and values the perspectives of others. Understands the importance of culture and can demonstrate success in growing an organization.
- **Relationships.** Connects, engages and inspires! Works comfortably and effectively with many different types of stakeholders in many different settings. Builds strong and sustainable relationships that translate into effective collaboration and fundraising results.
- **Communications.** Promotes Project Angel Heart to the media, funders and partners. Understands how to tell stories that make topics compelling and accessible. Presents complex information clearly, accurately and transparently. Serves as the organization's chief spokesperson and enjoys working with the media and providing thought leadership in a variety of forums.
- **Fundraising.** Personally, raises money and increases the organization's fundraising results and diversification by working collaboratively with the Board and staff. Understands the dynamics of effective fundraising plans, systems and programs. Builds durable and effective relationships with funders and donors.
- **Business Acumen.** Leads creation of strategic, financial and operational plans, ensuring coordination and alignment of all activities, initiatives and programs within Project Angel Heart's vision, mission and values. Fosters innovation and strategic thinking regarding all facets of the organization. Runs a fiscally sustainable organization and brings mission criteria and financial rigor to opportunity assessment. Establishes metrics for performance and measures of success for all facets of the organization's operations. Assesses organizational capacity to implement strategies, identifies gaps in systems and staffing, and develops plans for correction, contingency and succession; anticipates factors accelerating or impacting success.
- **Governance.** Has experience working with and/or serving on governing boards and understands how to advance the Board's work as the organization's strategic governing body.
- **Integrity.** Maintains stewardship and accountability for the organization's overall operational, ethical, and fiduciary integrity within the guidelines and policies set by the Board and applicable laws and/or regulations.

Qualifications

We are seeking an authentic servant leader who is passionate about serving Project Angel Heart's clients. This individual demonstrates leadership experience gained over a career of progressive management experience in the nonprofit, corporate and/or government sectors. This executive has experience coaching and mobilizing talent to grow organizations. It is expected that candidates can demonstrate success in building durable relationships with partners, stakeholders, and donors, as well as in personally raising money. This innovative, results-oriented leader will demonstrate success in growing and operating a financially healthy organization.

The ideal candidate will possess knowledge of best practices in the nonprofit sector and is a skilled fundraiser. This individual should have prior leadership experience in fostering balanced growth of organizations. Experience with nutrition, food insecurity, health policy and/or health systems is highly desirable.

As the organization's key spokesperson and a national thought leader, this individual must have exceptional verbal and written communication skills. The successful candidate must be able to demonstrate the ability to operate effectively within a nonprofit governing environment. A bachelor's degree from an accredited four-year college or university is expected.

To apply, please submit a current resume and letter of introduction on or before May 3, 2019, to Kittleman & Associates, LLC at <https://ww2.kittlemansearch.com/Jobs>.

Project Angel Heart values diversity and inclusivity and is thus always looking to diversify our staff with an eye toward race and ethnicity, sexual orientation, gender, and age, among other areas. Candidates who bring such diversity are encouraged to apply.

